



Award for Excellence in Energy Services

European Energy Service Award "Best Provider 2006" for Siemens Building Technologies

Energy & Environmental Solutions

Building Technologies

SIEMENS

European Energy Service Award Ceremony held during the European Congress "The market for energy services in Europe is promising. Through the European Energy Service Initiative and its Award the success and potential is demonstrated!"

Energy Efficiency and Energy Services are an important contribution to climate protection, to securing European competitiveness and towards the security of supply. **Dr. Matthias Ruete**, Director General the European Commission's Directorate for Transport and Energy, stressed this message at the European Congress "Energy Efficiency through Energy Services" held 31 May 2006 in Berlin. The three cities of Kyoto, Lisbon, and Moscow were used to illustrate the dimension of the challenges lying ahead. Given this, Dr. Ruete further stressed the role of the public sector for whom it is essential to lead by example.

The European Commission's expectations from the market for energy services and energy efficiency are a stimulus for systematic realization of energy saving potentials. The development of energy efficient technologies secures a competitive edge to many companies on the market that still have an enormous potential for growth. This is the belief of **Detlef Leinberger**, member of the board of the KfW Banking group. All sectors offer economically viable saving potentials. Now is the time to implement them, area-wide.

120 decision makers from politics, public administration, financial and energy service sectors listened and discussed how energy services can be used to increase energy efficiency and support climate protection efforts. The great response to the conference invitation shows, says the Berlin Senator for Urban Development, **Ingeborg Junge-Reyer**, that the interest in realizing energy saving potential has increased greatly with increasing energy prices and increasing political pressure to act on climate protection. "Berlin's Energy Program aims at fulfilling our ambitious targets for climate protection, aiming at environmentally friendly generation of energy, as well as increased energy efficiency" continues the Senator.

Michael Müller, Parliamentary State Secretary in the German Ministry for the Environment, Nature Conservation and Nuclear Safety calls for the public and private sectors to act in concert; only then will the targets - a healthy growing economy through climate protection - be reached. The value of energy services in this context needs to be further promoted.

Award for Excellence in Energy Services - European Energy Service Award 2006 - Berlin, May 31, 2006

Mechthild Rothe, member of the European Commission and President of the Jury to the Award & Dr. Ruete, together awarded special achievements for the development of an energy service market.

The State of Berlin was awarded the prize "Best Energy Service Project" for the wegweisende Contracting-Modell "**Energiesparpartnerschaft Berlin**". The Senator Ingeborg Junge-Reyer accepted the award with thanks. The second prize was awarded to **Siemens Building Technologies GmbH & Co oHG** for "Best Energy Service Provider". **Grazer Energieagentur Ges.m.b.H** was awarded the prize for "Best Energy Service Promoter".



European Conference "Energy Efficiency through Energy Services" Statement by Ullrich Brickmann, Head Marketing & Sales EES Germany

"We cannot change the wind, but we can set sail" (Seneca)
 "...Innovative companies like Siemens Building Technologies (SBT) have accepted the market changes as a challenge. We set a path to new business fields over ten years ago: Performance Contracting was the magic word. Important prerequisites include comprehensive knowledge of building process technology and building automation and control, the latter was significantly strengthened with the purchase of the specialists at Landis&Gyr / Landis&Staefa..."
 "...Today, Siemens Building Technologies is the market leader and has renovated more than 1,100 buildings in Germany with guaranteed cost savings in excess of EUR 110 million, investments of more than EUR 70 million and emission savings of more than 430,000 tons of CO₂. We even recently equipped the building technology for a newly constructed hospital applying a Performance Contracting approach..."
 "... Siemens as a proven partner will continue to expand its strategic performance contracting business model. To this end, it has been rolled into its own global Energy & Environmental Solutions business..."



Winners of the 2006 European Energy Service Award
 from left to right: Boris Papousek - Grazer Energieagentur;
 Ingeborg Junge-Reyer - Land Berlin; Ullrich Brickmann, Mark
 Benevides - Siemens Building Technologies

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