

Siemens Healthcare Diagnostics, the leading clinical diagnostics company, is committed to providing clinicians with the vital information they need for the accurate diagnosis, treatment, and monitoring of patients. Our comprehensive portfolio of performance-driven systems, unmatched menu offering, and IT solutions, in conjunction with highly responsive service, is designed to streamline workflow, enhance operational efficiency, and support improved patient care.

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Order No. A91DX-0700855-C1-4A00
Printed in USA

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* In development.

† Available outside US only.

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Hundreds of Automated Labs, One Experienced Partner

Siemens Automation Solutions

Answers for life.

SIEMENS

See What the Leader in Laboratory Automation Can Do for Your Lab

Unmatched Expertise and Experience

Siemens automation solutions run more than five million tests per day, at hundreds of labs around the world. Labs that are now seeing unprecedented improvements in productivity, capacity, personnel optimization, process, and service. We can do the same for your lab—simply and efficiently.

Productivity—High Speed, High Performance

Individually, Siemens analyzers offer productivity. Combine them into an automated solution, and you'll have one of the fastest systems on the market, with more capacity, shorter turnaround times and higher throughput.

- Enables you to process significantly more tubes per hour
- Broad assay menus from Siemens in both immunoassay and chemistry
- Automated tube sorting, tracking, archiving, and aliquoting

Automation Solutions: Instrumentation Menu

ADVIA® LabCell® links to the following systems:

- ADVIA® 120/2120/Autoslide
- ADVIA® 1800/2400
- ADVIA Centaur®
- CLINITEK Atlas®
- Dimension® RxL Max*†
- Dimension Vista**
- IMMULITE® 2000/2500
- Stago® STA-R®
- Sysmex® CA-7000*

ADVIA WorkCell® cdx links to the following systems:

- ADVIA 1800/2400
- ADVIA Centaur
- Dimension RxL Max†
- Dimension Vista*
- IMMULITE 2000/2500

StreamLAB® links to the following systems:

- ADVIA Centaur†
- Dimension RxL Max
- Dimension Vista
- IMMULITE 2000/2500
- Sysmex CA-7000

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"The cost savings have mounted; just in the smaller number of sample tubes required, the laboratory has saved €40,000 per year, and €200,000 per year on the number of technicians needed."

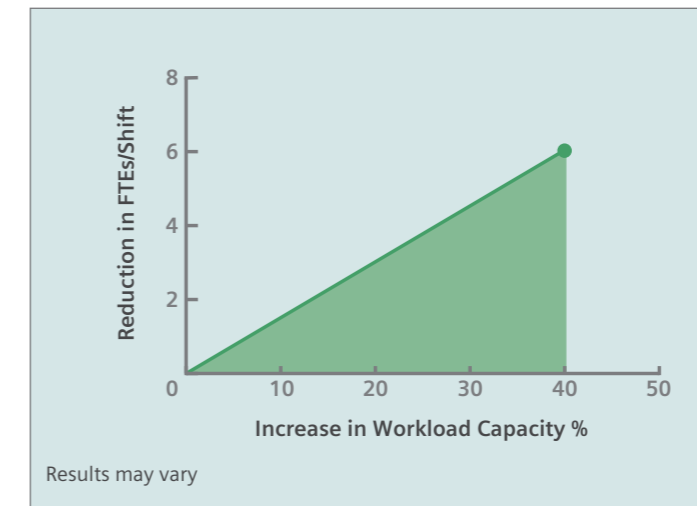
Joseph Bedini, MD
Chief of Operations, Core Lab
Corporació Sanitària Clínic
Barcelona, Spain

Increased Capacity—Expanding Output and Capabilities

Siemens automation systems have helped organizations increase capacity without increasing staffing, instrumentation, or budget. They can:

- Maintain speed and efficiency even during workload peaks
- Expand capabilities by adding instrumentation or track, as your lab volume grows

Jacobi Medical Center Increases Capacity by 40% while Reducing FTEs



Following installation of an ADVIA WorkCell, Jacobi Medical Center of Bronx, New York dramatically increased workload while reducing staff by 6 FTEs per shift.

"Siemens laboratory automation means we no longer need to worry about cost-efficiency, staff costs, workflow, and optimization of work processes, but can at last concentrate on medicine again."

Joachim Hehner, MD
Project Director
Dortmund Clinic
Dortmund, Germany

Personnel Optimization—More Challenges, Less Waste

Siemens automation enables you to do more with less staff.

- Increase number of tests performed per technologist
- Reduce number of technologists needed to run tests
- Auto-validate, remove subjectivity, increase accuracy
- Free technologists for more value-added tasks

“With the addition of the ADVIA WorkCell system at Wake Forest University, we were able to increase workload 30%, improve TAT 20%, and reduce labor 40%.”

Jeff Jackson, MT (ASCP), MBA
Manager of Clinical Chemistry
Wake Forest University Baptist Medical Center
Winston-Salem, North Carolina, USA

Process Improvement—Saving Time and Money

Before installation, Siemens will help you identify processes that are wasteful or costly. So when you do automate, you can be sure of optimum performance. Reducing tube handling makes your laboratory more time- and cost-efficient.

Process improvements gained with EasyLink™ or ADVIA CentraLink® are:

- A platform for consistent level of review criteria
- Reduction in paperwork, reducing the opportunity for human error
- Auto-validation, auto-rerun, auto-reflex, and auto-sample retrieval, saving technician time



Siemens automation streamlines all aspects of your process.

Improved Service—Meeting Demands, Delivering Quality

Siemens automation ensures you deliver faster, more efficient and reliable service to the physicians and nurses who depend on your lab.

- Comprehensive sample tracking with true STAT capability
- Fast, predictable turnaround time for timely delivery of patient results
- Operational redundancy maintains uptime and efficiency when a system is down
- Reduction of errors for improved patient care



Siemens automation ensures you meet the constant demands of your clinician customers.

“ADVIA CentraLink allows you to have your skilled operators looking at the things they need to see, without wasting their time looking at dozens of things that they don’t.”

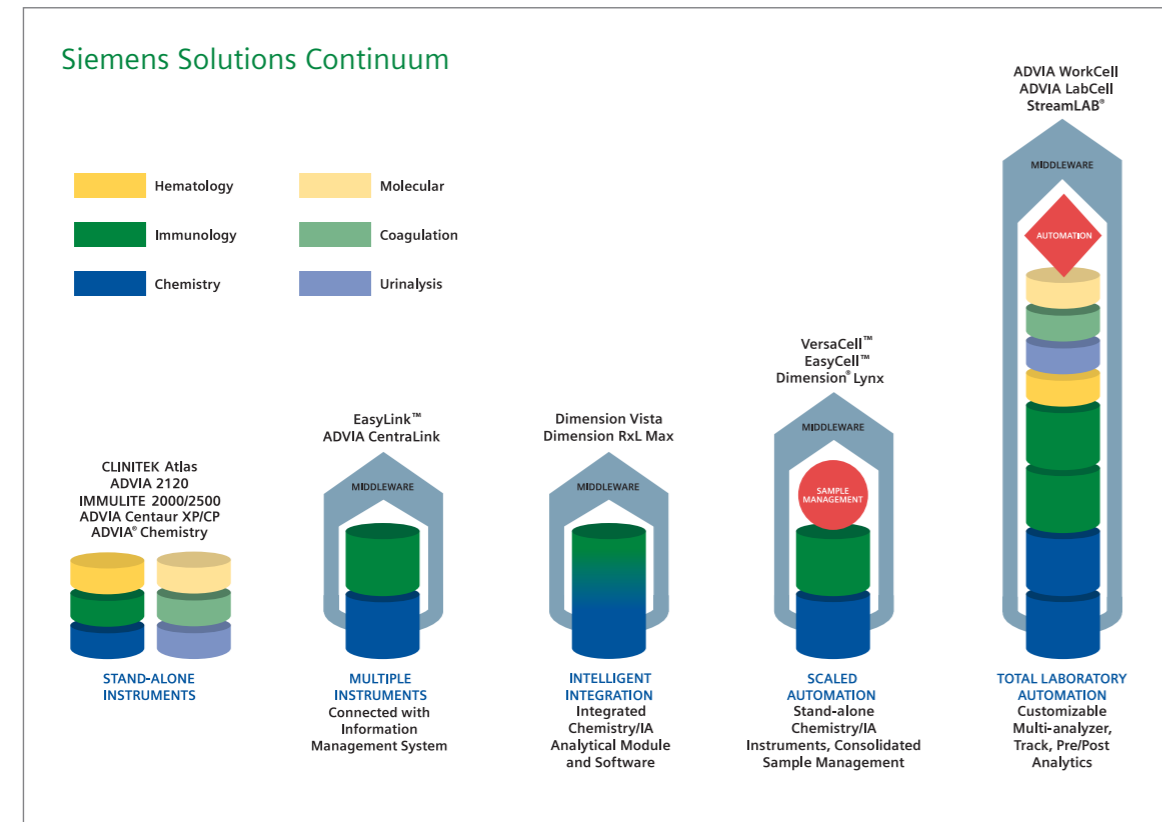
Graham Thomas
Laboratory Manager
The Dudley Group
of Hospitals
Dudley, West Midlands
United Kingdom

“The StreamLAB Analytical Workcell has improved our efficiency and our speed without compromising quality. Safety of our employees has been strengthened and we have significantly reduced the number of tubes in the laboratory. StreamLAB has simplified our workflow and allowed our organization to reach the next level.”

Prof. Bernard Gressier
Armentières
General Hospital
Armentières, France

Advanced Performance, Flexible Solutions

Siemens brings together cutting-edge technology with best-in-class analyzers to deliver the most powerful and advanced automation solutions. Our family of automation software and systems is flexible to meet the needs of most any lab, regardless of size or scope.



Experience You Can Trust

No one has more experience or expertise in laboratory automation than Siemens Healthcare Diagnostics. Our systems run millions of tests every day at labs all over the world. And they are all backed by a support staff that can help you use automation to maximize your lab's efficiency, productivity, and performance, now and in the years to come.



Siemens automation installations serve a wide diversity of labs around the world.

