

Outcomes Optimization



Outcomes Optimization equips hospitals with the knowledge and tools to drive and sustain process improvements in clinical workflow. By providing a formal structure and process for planning and executing clinical workflow optimization in anticipation of, and integrated with, an IT project, Outcomes Optimization can help organizations achieve their IT-driven clinical transformation goals.

Healthcare institutions trying to prioritize and address technology-driven process improvements — while lacking a formal infrastructure or resources to do so — will find Outcomes Optimization very valuable. It enables organizations to achieve a balanced investment in people, process, and technology, which is vital to sustaining long-term process improvement results. Furthermore, it provides an outcomes-based framework to guide the creation of new clinical process designs.

Consider Outcomes Optimization if you are looking to:

- Implement a new IT solution
- Develop new ways to improve current processes and increase efficiencies in workflow
- Improve ROI and financial outcomes

Improving Clinical Workflows and Technology Investments

Outcomes Optimization guides healthcare institutions in planning and optimizing their clinical workflow within the context of an IT project. When it is implemented before an IT upgrade, the methodology helps to improve an institution's existing clinical workflows prior to automation.

Outcomes Optimization helps to ensure the success of the technology investment through a governance structure that centralizes and standardizes workflow input/output efforts across the enterprise. This formal structure and process is used for planning and executing clinical workflow optimization within the context of a Soarian Clinicals project.

Other key deliverables include:

Opportunity Analysis

- Align workflow initiatives within the context of strategic objectives and performance goals

Define Current State

- Map and integrate multidisciplinary current state workflows

Performance Benchmarking

- Identify performance metrics, baseline measures
- Establish processes to monitor progress, demonstrate ROI

Future State Modeling

- Develop construct for future state workflows enabled by technology

Outcomes Analysis

- Assess post-implementation outcomes

Change Management and Collaboration: Steps to Success

Change management is a key pillar of the Outcomes Optimization methodology. Outcomes Optimization will not only help clinical staff members transition to their new processes with ease, it will also increase their commitment to change. In addition, this approach to performance optimization establishes measurement tools and feedback loops to monitor progress.

Improving clinical workflow and patient quality of care

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Benefits and Outcomes

With Outcomes Optimization, your organization can improve its clinical workflow while enhancing patient quality of care. This value-added solution can provide:

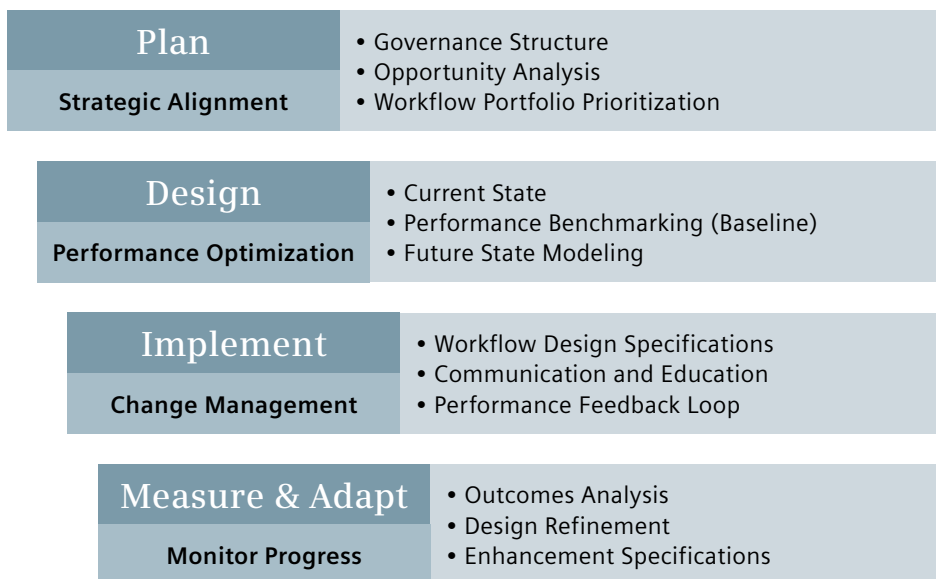
Desired Clinical and Financial Outcomes

- Long-term workflow optimization through an established structure
- Improvements to patient quality of care
- Enhanced results from a technology investment

Improved Quality and Safety Performance Metrics

- CMS metrics
- The Joint Commission compliance requirements
- 2007 National Patient Safety Goals
- Nursing Quality of Care Indicators

Outcomes Optimization Methodology



Siemens Outcomes Optimization methodology is a four-tier process that helps organizations achieve measurable improvements in their clinical workflow and operational outcomes. It is used to build a framework for supporting a long-term workflow development and clinical assimilation strategy.

Linking strategy, processes, and technology is one of the greatest challenges faced by healthcare providers today. Siemens consultants help clients to put the pieces together. Learn more about Siemens suite of value-added consulting services that help you achieve your healthcare goals and reach new levels of quality patient care. www.usa.siemens.com/optimize

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