

Healthcare Sector Imaging & IT Division

UMass Memorial and Bethesda Health Systems Choose Siemens Health IT

Two additional U.S. health systems successfully launch Soarian in their facilities.

Malvern, Pa., June 30, 2009 –UMass Memorial Health Care and Bethesda Healthcare System have just signed multi-year contracts for Soarian, Siemens' innovative, fully web-based Healthcare Information System (HIS) that helps hospitals facilitate enterprise-wide workflows to more efficiently meet their unique clinical, financial, and administrative challenges.

The new strategic agreement between Siemens and the 1,111-bed **UMass Memorial Health Care** is a result of the Worcester, Ma.-based health system's strong desire to consolidate its revenue-cycle system, enhance patient-safety initiatives, and achieve quality improvement objectives. The seven-year deal includes implementing Soarian Clinicals, featuring new Plan of Care functionality, Soarian Financials, and Soarian Quality Measures, Siemens' knowledge-driven healthcare data-mining tool that helps hospitals expedite the submission of quality measures through automated chart abstraction. Before inking the contract, UMass Memorial Health Care, which includes an academic medical center and four community hospitals, was able to experience Soarian's features and benefits firsthand through its member facility, HealthAlliance, which already utilizes Soarian and serves as a Soarian National Showcase Account.

South Florida's not-for-profit **Bethesda Healthcare System**, offering both inpatient and ambulatory services, has just extended its 25-year relationship with Siemens Healthcare through a new contract that includes migration to Soarian Clinicals, Soarian Critical Care, Soarian Emergency Department, Patient Identification Check, and Soarian Quality Measures. The new nine-year partnership impacts some 550 Bethesda Healthcare physicians in over 30 areas of specialty.

"Siemens is proud to be partnering with UMass Memorial Health Care and Bethesda Healthcare System on enterprise-wide healthcare solutions," said Janet Dillione, CEO, health services, Siemens Healthcare. "As the healthcare industry continues to evolve and more attention is

focused on realizing the value of well-executed health IT implementations, we are pleased that Soarian is appealing to new customers, as well as those we've partnered with for many years. Multi-year contracts such as these demonstrate Siemens' long-standing commitment to deliver innovative health IT technologies that support our customers' desire to improve quality, reduce cost, and enhance efficiency in the management and delivery of patient care."

New Soarian Installations

New York-based Sisters of Charity Hospital, part of the comprehensive **Catholic Health System** (CHS), has just successfully installed Soarian Financials for its **St. Joseph Campus**. The implementation represents the first New York acute care facility and first of three CHS acute care facilities to take advantage of the next-generation revenue-cycle software. Formed in 1998, all three CHS hospitals have already been successfully using Soarian Clinicals to support their efforts to continually provide care to hundreds of thousands of Western New Yorkers.

In February, **University Hospitals (UHHS)** in Cleveland, OH, also brought its Richmond Medical Center live on Soarian Financials: the fifth successful Soarian Financials installation at the six-facility community-based health care system, which serves patients throughout Northeastern Ohio.

Earlier this year, Siemens announced that two other U.S. healthcare facilities signed multi-year Soarian contracts, and that an additional facility signed a multi-year contract for both Soarian and MedSeries4[®], Siemens' fully web-based HIS designed to meet the unique needs of community hospitals.

The **Siemens Healthcare Sector** is one of the world's largest suppliers to the healthcare industry. The company is a renowned medical solutions provider with core competence and innovative strength in diagnostic and therapeutic technologies as well as in knowledge engineering, including information technology and system integration. With its laboratory diagnostics acquisitions, Siemens Healthcare is the first integrated healthcare company, bringing together imaging and lab diagnostics, therapy, and healthcare information technology solutions, supplemented by consulting and support services. Siemens Healthcare delivers solutions across the entire continuum of care – from prevention and early detection, to diagnosis, therapy and care. Additionally, Siemens Healthcare is the global market leader in innovative hearing instruments. The company employs around 49,000 people worldwide and operates in 130 countries. In the fiscal year 2008 (Sept. 30), Siemens Healthcare reported sales of €11.2 billion, orders of €11.8 billion, and Sector profit of €1.2 billion. Further information can be found by visiting <http://www.siemens.com/healthcare>.

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