

Healthcare Sector Imaging & IT Division

United Health Services Expands Siemens Relationship To Include Health IT Solutions

Malvern, PA, January 12, 2010 – Today, Siemens Healthcare announced that long-time customer United Health Services recently signed a multi-year contract for Soarian[®], Siemens' innovative, web-based Healthcare Information System (HIS) that helps hospitals facilitate enterprise-wide workflows to more efficiently meet their unique clinical, financial, and administrative challenges. The deal is part of the health system's broad, patient-centric goal to become a leading regional care provider through enhanced workflow efficiencies and world-class clinical services.

United Health Services (UHS) in Binghamton, NY is a multi-facility healthcare delivery system in Binghamton, NY comprised of Wilson Medical Center, Binghamton General Hospital, Chenango Memorial Hospital, Delaware Valley Hospital, and United Medical Associates. Already a Siemens partner for 22 years, UHS signed a new agreement for Soarian Clinicals and Financials, which extends the relationship another nine years. Soarian will be integrated within the existing UHS health network to streamline its decentralized business office structure in order to help UHS realize operational efficiencies, cost savings, and care delivery improvements.

The move stems from UHS' vision to be a tightly integrated healthcare system by 2011, recognized by patients, physicians, and community leaders as a leading provider of health services and distinguished for superior clinical capabilities and outcomes. UHS regards its ongoing Siemens relationship and upcoming implementation of Soarian Financials and Clinicals as a key step in that process.

According to the health network, Soarian was chosen in part based on its next-generation service-oriented architecture (SOA). UHS is particularly excited about Soarian Financials' ability to adapt to upcoming changes in healthcare payment models and help consolidate disparate financial data streams into one enterprise-wide network that hosts all of the components needed for successful revenue cycle management.

As part of the new agreement, Siemens Managed Services will remotely host Soarian Clinicals and Financials for UHS through Siemens' world-renowned Information Systems Center located in Malvern, Pa.

The **Siemens Healthcare Sector** is one of the world's largest suppliers to the healthcare industry and a trendsetter in medical imaging, laboratory diagnostics, medical information technology and hearing aids. Siemens offers its customers products and solutions for the entire range of patient care from a single source – from prevention and early detection to diagnosis, and on to treatment and aftercare. By optimizing clinical workflows for the most common diseases, Siemens also makes healthcare faster, better and more cost-effective. Siemens Healthcare employs some 48,000 employees worldwide and operates around the world. In fiscal year 2009 (to September 30), the Sector posted revenue of 11.9 billion euros and profit of around 1.5 billion euros. For further information please visit: www.siemens.com/healthcare.

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