

# Quick Start Program

## Best Practice Methodology



Large capital investments require fast identification and implementation of operational efficiencies and throughput. However, healthcare facilities often have limited resources and expertise to support operational changes associated with new equipment installations.

Siemens Quick Start Program offers a methodology that is based on best practices that have been identified at leading healthcare centers from around the world.

### Specialties Covered

MR, CT, Angio, Cath and NM/PET users

### Quick Start Methodology

Experienced healthcare imaging management specialists have developed a best practice database and methodologies based on the experience of highly successful organizations. The Quick Start process includes the following areas of key focus.

### Achieve Operational Workflow and Productivity

#### Staffing

- Evaluation of modified staff scheduling to take advantage of new, more efficient equipment capabilities.

#### Workflow and Scheduling

- Evaluation of new patient scheduling procedures and processes to maximize new technology throughput and workflow sequences.

#### Medical Supplies

- Development of supply changes to support new systems

### Policies, Procedures, Protocols

- Revisions to existing procedures and protocols to support new systems

### Education Resources

- Sourcing and developing appropriate resources, programs, and educational references for staff

### Maximize Financial Opportunity

#### Benchmarking

- Based on industry standards, establishment of cost benchmarks, including labor cost per procedure, medical supply cost per procedure, and total cost per procedure.

#### Coding Essentials

- Review current coding resources and procedures and then development of options for Charge Master review and revisions, based on current acceptable coding techniques.

### Identify Market Strategy

#### Local / Regional Markets

- Based on market demographics and geographic considerations establish targeted service area and opportunities for volume and/or procedure mix growth.

With nearly a century of experience in developing and manufacturing technologically advanced diagnostic equipment, the Siemens proprietary Quick Start program methodology enables customers to rapidly achieve the desired efficiencies and effectiveness of new technology.

For further information about Quick Start contact Paul Goldner, Consulting Manager, at 610-219- 9059. You may also e-mail him at [paul.goldner@siemens.com](mailto:paul.goldner@siemens.com).

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